

The FLEX Rental Program

A Totally New Approach To Technology Rentals



Introducing Flex

For all too long, advanced technology rentals have only existed around the edges of the modern jobsite. Viewed as cost-prohibitive, and economically unfeasible, technology rental programs have never enjoyed the confidence or endorsement of contractors. Today, SITECH is proud to introduce Flex. Flex is a revolutionary rental program that perfectly integrates with your current fleet management practices, while also offering the flexibility and agility your company requires in today's uncertain economic environment.

Offered specifically to contractors within Alabama, Florida, and Georgia, the Flex program is an entirely new model for advanced technology rentals. By integrating a lower monthly rental rate, no upfront investment, and a solid and simple path to ownership, Flex perfectly answers the rental question that contractors have been asking for years. The Flex Rental Program allows contractors to reap the benefits for machine control, and site positioning applications.

A Different Kind Of Rental

Designed specifically for machine control and site positioning solutions, Flex is custom tailored for companies looking to expand or embrace the productivity gains available with advanced positioning technology. In the past, these rental programs were cost prohibitive, because of two simple factors, infrastructure and high overall solution prices. With Flex, both of these obstacles have been removed. View the back page to see just how it works.

Revision 1.2a



Your Construction Technology Provider



How The FLEX Rental Works

Step 1. Choose Your Technology

SITECH provides the industry's most comprehensive solutions for advanced machine control technology, from dozers, to motorgraders, to excavators and beyond, the Trimble GCS family covers the entire spectrum of machine control offerings. Additionally, SITECH offers a complete and total portfolio of site positioning systems that include the most powerful GPS and robotic rover solutions available in the market today. In this step, you simply select which type of technology you would like to integrate into your workflow. Your SITECH Construction Technology Specialist will work with you to ensure that you're able to gain the most productivity from your particular jobsite and application.



Step 2. Select Your Baseline

For on-machine solutions, Trimble Ready machines represent the foundation of the Flex program. Our simple pricing matrix is based upon whether your heavy equipment is plumbed and prepared for Trimble technology. If you have already invested in the Trimble Ready technology, you can enjoy a simple low cost monthly rental price. With no fixed terms, you can freely rent and return the technology once your job is completed. If your system requires the Trimble ready components as well, a slightly elevated monthly rental pricing price is used, in addition to a nominal surcharge, that you reduce each month you have the machine. After four months, none of the surcharge remains, and you're free to return the equipment, and the Trimble ready kits, whenever you desire. In either scenario, Trimble technology is now available to your entire fleet.



Step 3. Install And Increase Productivity

After selecting your particular machine control or site positioning solution, simply schedule an installation/delivery date and you're ready to work. That's all there is to it. When your work is completed, you can turn the equipment back in, or purchase off rent, or move the technology to another jobsite. Finally, a rental program for advanced technology that's as flexible as you'd like it to be.

Rental Purchase Option

For contractors looking for a more clear-cut path to ownership, SITECH is proud to offer a Rental Purchase Option that greatly enhances the investment portion of the Flex program. Based on a straight-forward six month term, the Rental Purchase Option (RPO) allows for customers to take advantage of a special purchase opportunity. At the end of this term, the customer then has the option of purchasing the technology off of rent, with 100% (less a small service charge) being applied to the purchase of the technology. This equates to a unique financing option that builds upon the versatility of Flex program. The RPO is by no means a contract or obligation to purchase, and the standard Flex parameters (no term commitment, no installation charge) remain in effect. The RPO simply allows you to purchase this technology at a pre-defined point in the rental cycle, allowing you to take full advantage of the rental fees you've already invested in the solution.

This rental program is offered specifically for customers operating within the SITECH SE trade area of Alabama, Florida, and Georgia. SITECH reserves the right to withhold this program at any time, and without any prior notification. First rental payment is billed upon installation. Customer participation and acceptance into the Flex program must be considered in good credit standing with SITECH SE at the time of rental initiation. Standard warranty parameters and guidelines apply to the rental equipment, still owned and maintained by SITECH. While installation charges are included in the monthly rental price of the Flex program, training charges are not included, and will be billed separately. Customer must provide a sufficient and acceptable insurance rider for the rented technology. For full installation rentals, the initial surcharge is reduced by 33% per month, over the first three months of the rental period, after which the surcharge has been sufficiently earned out. If the rental is cancelled prior to the surcharge earn out, the customer is only invoiced the remaining surcharge left on the account.

For complete details and specific pricing, please contact your SITECH Construction Technology Specialist today, or call SITECH toll-free at 1-800-622-5777.



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